

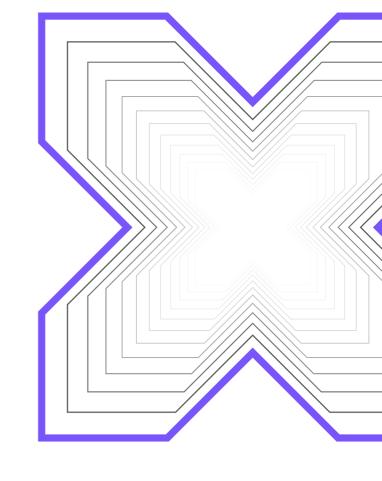
Why Nutanix?

Thanks to digital transformation, data explosion, an avalanche of new applications, and the increasing push to develop innovative products and get them to market as quickly as possible—IT landscapes have become infinitely more complex.

Traditional, siloed operating models and tools just can't keep up. They're slow, complicated, expensive and require specialized skills.

What enterprises need today is a consistent operating model that delivers a unified approach for managing disparate environments.

Nutanix pioneered hyperconverged infrastructure (HCI) to break down legacy silos by merging compute, storage, and networking into a single, easy-to-use datacenter platform. Now, as the cloud has emerged as a critical component of IT infrastructure, Nutanix is breaking down silos once again, this time between on-premises, cloud, and the edge. We call this a hybrid multicloud platform.



A hybrid multicloud platform allows users to:



Operate a Single Platform **Using Consistent Constructs** and Skillsets



Move Apps and Data Across Environments With Ease Based On Business Requirements

Only Nutanix makes hybrid multicloud simple and cost effective.

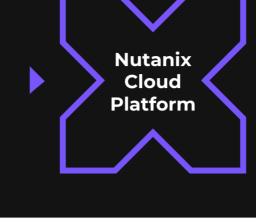


Any Workload, Any App Run Anywhere

Enterprise Apps

Cloud Native Apps Analytics / ML **Databases**

Desktops



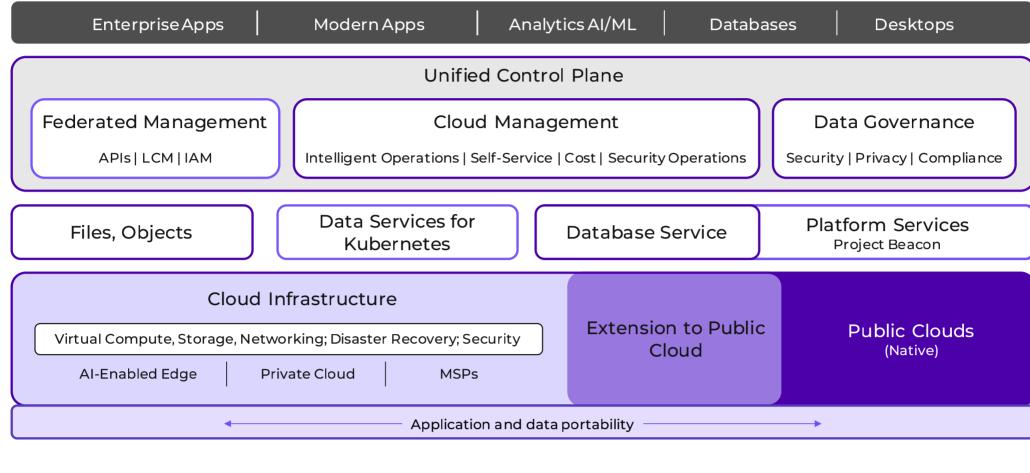
Data Centers

Public Clouds Service Provider Clouds **Edge Locations**

Nutanix Cloud Platform brings together infrastructure and management under one-pane-of-glass to become a unified

What is Nutanix Cloud Platform?

and secure platform that runs data and applications at any scale, and across clouds, with the performance and reliability to replace traditional SAN environments with an architecture and capabilities to power modern cloud-native applications. Nutanix Cloud Platform empowers you to build a hybrid multicloud tailored to your business and application needs.



Simplicity: One-click ease of use and life cycle management Quickly and non-disruptively set up and manage your cloud from day 1, while delivering all your critical

Nutanix Cloud Platform delivers:



and scale to improve and patch your environment, even in the middle of the workday, without any

Microsoft, Splunk, IBM, Citrix, and many others.

Resilience: Always-on architecture

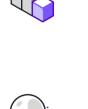
reducing risk vs. a non-integrated approach.

downtime. Use freed up resources and cycles can be repurposed to focus on higher value business tasks. Performance: Accelerate your most demanding data and applications

Certified to run even the most demanding enterprise applications and databases from SAP, Oracle,

A powerful distributed cloud architecture that delivers SAN-like performance that won't degrade over time.

applications, data, and services across private and hybrid clouds. One-click upgrades provide, maintenance,



Built-in AI and adaptive machine learning ensure optimal application performance, data-driven resource planning, and automatic detection and resolution of slowdowns and security events. Self-service operations

Intelligence: An optimized and secure platform for the hybrid multicloud

ensure you can automate and distribute hybrid cloud provisioning without complex workflows helping build your cloud on your terms.



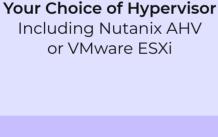
A self-healing architecture protects data and keeps your organization running without heavy intervention, supported by automated replication as well as 1-click failover and disaster recovery. Efficient built-in

snapshots and replication enable per virtual machine recovery point (RPO) and time objectives (RTO)



What does Nutanix Cloud Platform include?

Nutanix Cloud Platform (NCP) starts with HCI which combines compute, storage, virtualization, and networking in a single hardware footprint. Nutanix has created a software-defined storage fabric to make your hardware easy to manage while





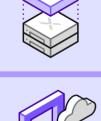


Your Choice of Public Clouds

Nutanix Cloud Infrastructure (NCI) is the first building block of Nutanix Cloud Platform and your hybrid cloud, delivering core software-defined data services, security, recovery, and virtualization/cloud-native features.

chargeback, and governance across clouds.

and enabling your hybrid workforce.



Nutanix Cloud Manager (NCM) is the one-pane-of-glass hybrid cloud solution for managing your operations, data, workload security, self-service capabilities, planning,

Nutanix Unified Storage (NUS) provides data services and security across Nutanix Cloud Platform including structured data (files), unstructured data (objects), and block storage.

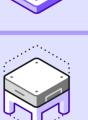
Nutanix Database Service (NDB) is a database-as-a-service solution to procure, deploy, backup,

EUC (VDI) Nutanix offers a complete solution for virtual desktops on Citrix, VMware, or Frame including file storage, security, and management helping deploy applications more quickly

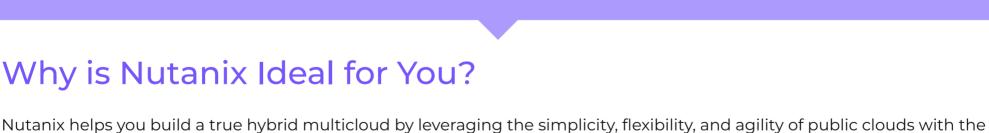
clouds with a consistent control plane and management constructs for fast and flexible

Nutanix Cloud Clusters (NC2) extends on-premises environments to the AWS and Azure public

application placements without costly and time consuming application refactoring processes.



and patch your databases without complex management operational focus or long-downtimes that can lead to data outages.



each environment. Below are further values Nutanix customers have experienced when deploying our cloud platform:

security and control of on-premises infrastructure. The Nutanix platform provides capabilities to extend workloads to public clouds, allowing hybrid cloud operators to burst or migrate applications across clouds, without rearchitecting or retooling for

Nutanix also offers many of these services as SaaS options, including databases, desktops, cloud monitoring, disaster

recovery, and IoT for businesses desiring to consume software without the heavy lift of operating infrastructure.

Accelerate Time Achieve Improve to Value and Productivity **Sustainability Goals** Increase ROI¹ and Quality¹ Nutanix can help 97% less unplanned Deploy a full-stack reduce data center

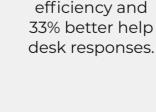
1. IDC: The Business Value of Nutanix Cloud Platform, October 2022

solution in hours,

recovering your

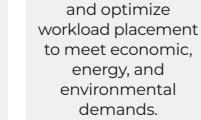
investment in as

little as 12 months.



downtime resulting

in 53% more IT

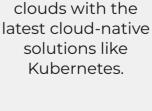




footprint, eliminate

wasteful

over-provisioning,



A Modern

Infrastructure

for Cloud-Native

Applications

Nutanix helps you

empower your

developers across

Start Solving Your Toughest Cloud Challenges, Today

to meet economic, Kubernetes. energy, and environmental demands.

and cost effectively. This enables you to solve your toughest challenges focusing on business outcomes and new innovations. Visit Nutanix.com to learn how you can accelerate your cloud journey. While you're there, be sure to take a free test drive to

experience Nutanix for yourself.

Hybrid Cloud The Definitive **Nutanix Cloud Top 10 Reasons**

NUTANIX

416-436-7234

Q-SEC.ca

Additional Resources:

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Why Nutanix

(Infographic)

Your Infrastructure Specialists

BCA-NutanixIn3Minutes-Infographic-FY24Q1 09292023

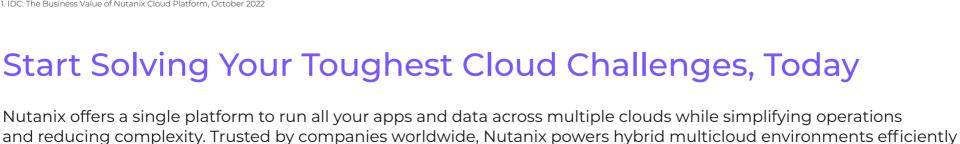
92 Caplan Avenue, Suite 301, Barrie ON

Partner Email Address

linkedin.com/company/q-speed-enterprise

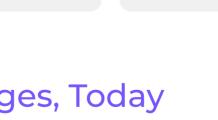
Design Guide

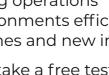
(Design Guide)



Guide to HCI

(eBook)





Manager

(Datasheet)

Reduce IT Risk

and Waste

Start with what

you need today

and grow over

time no more

overprovisioning

and under

utilizing resources.